

COCHIN PORT AUTHORITY					
Name of Work: Tender for Providing Consultancy Services for Preparation of Detailed Project Report, Conducting EIA study, Providing Project Management Consultancy including Statutory Clearances and O & M consultancy for the proposed Water Aerodromes at various locations in Lakshadweep islands, Kochi & other locations in India					
<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
EMPLOYER'S REQUIREMENT					
BIDDER 'A'					
1	Clause 1.4 Minimum Eligibility Criteria (Explanatory notes)	09 of 89	Similar Assignment(s) means - Providing Consultancy Services for Preparation of Detailed Project Report for development of aerodromes / airports including preparation of Environmental Impact Assessment Report, providing Project Management Consultancy services etc.	As the Water Aerodromes are being conceptualized/ developed under the UDAN-RCS scheme of central government to be set up in large water bodies i.e., sea, river or lake and as these proposed Airdromes (Kavaratti, Agatti & Minicoy in Lakshadweep Islands and Kochi) will be situated in water bodies, it is essential to plan and design infrastructure in a marine environment. Thus, we kindly request the authority for inclusion of Detailed Project Reports, Detailed engineering, and PMC projects of Ports/IWT also as part of similar works.	Agreed. The clause is modified as " <i>Similar Assignment(s) means - Providing Consultancy Services for Preparation of Detailed Project Report for development of aerodromes / airports / seaports (marine related structures) including preparation of Environmental Impact Assessment Report, providing Project Management Consultancy services etc.</i> " Please see Addendum/ Corrigendum No.5 also.
2	Tender Notice – Cl. 6 –	05 of 89	Experience Criteria: The bidder should have successfully completed	We request that as per the eligible assignments for the last 7 (seven) years be	Agreed. Three years have been

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	Experience Criteria		at least - One similar assignment of value less than Rs.1.60 Crore OR two similar assignments, each of value not less than Rs. 1 Crore OR three similar assignments ,each of value not less than Rs.0.80 Crore during the last three years i.e. the current financial year (2023-2024) and the last three financial years of submission of bids (2022-2023;2021-2022 & 2020-2021).	considered instead of 3 years.	modified as Seven years . Please see Addendum/ Corrigendum No.5 also.
3	Clause 5.2, Table 3	33 of 89	General	We kindly request that you consider the credentials and experience of our parent/sister company in the bid evaluation process. We have a proven track record, expertise, and successful project executions in the relevant field. Including their credentials in the evaluation will provide a comprehensive understanding of our organization's capabilities and strengthen our bid. We believe this will contribute to a fair assessment, showcasing our combined expertise and potential for successful project execution.	Technical Eligibility can be met by the Parent Company of the Bidder. However, Parent Company's experience shall be considered only if: (a) The Parent Company is having minimum 51% shareholding in the Bidding firm. Relevant proof on the shareholding pattern have to be furnished; (b) The Parent Company gives a comfort letter / undertaking to take up the risk and responsibility of the

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					Assignment and also vets all the reports/ documents before submitted by the Bidder. However, Financial capability shall be met solely by the Bidder. Please see Addendum/ Corrigendum No.5 also.
4	Clause 5.2.4 Combined Evaluation	36 of 89	The Technical and Financial score secured by each bidder will be added using weight age of 60% and 40% respectively to compute a Composite Bid Score (Bn). Combined Bid Score, $B_n = (T_n \times 0.60) + (F_n \times 0.40)$	Given the specialized nature of the project, a higher emphasis on technical expertise is necessary to ensure its successful implementation. Thus, we propose increasing the allocation ratio for technical & financial score from the current 60:40 to 80:20. This adjustment will ensure qualification of technically competent firm resulting in efficient planning and design of Water Airdromes, resulting in optimal functionality, environmental sustainability & cost. Combined Bid Score, $B_n = (T_n \times 0.80) + (F_n \times 0.20)$	Not acceptable. Tender Conditions shall prevail.
5	Clause 3.1 Conducting	38 of 89	Technical Studies a. Site survey/ Topographical Survey	CoPA is requested to provide the following information with respect to the surveys and	The Consultants have to decide upon the quantum/extent of studies /

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	various studies and investigations		b. Geo-technical investigation c. Bathymetric/ Hydro graphic Survey d. Obstacle Limitation Surface (OLS) Survey	investigations at each of the four locations: Minimum number & Depth of boreholes to be undertaken and minimum water depth in case of marine boreholes. Total area or line km of Bathymetric and seismic survey to be undertaken Total area in which topographic survey is to be conducted Total area in which Obstacle Limitation Surface (OLS) Survey The cost of surveys and investigations being a very costly component, the above information is required to bring all bidders at par while quoting.	requirements based on the relevant codal provisions, good industry practice, location specific requirements, expertise in the field etc. so as to ensure a safe design and to complete the Assignment in a professional manner.
6	Clause 3.8.2 Manpower Requirement	52-54 of 89	Resident Consultant: The resident consultant will be posted throughout the Assignment at the office of the Employer at Kochi or Lakshadweep and will work under overall supervision of the Employer as well as the Consultant & Min. of 1 No. of Civil Site Engineer shall be available at the site of each Water Aerodrome during execution in their respective discipline. 1 No. of Electrical / Mechanical Site Engineer shall be available for the Assignment during the	We understand that resident consultant (1 no.) shall be posted at the office of the CoPA at Kochi or Lakshadweep for a period of 18 months. & We also understand that 2 nos. of staff i.e., Civil Site Engineer (1 no.) & Electrical / Mechanical site engineer (1 no.) shall be deployed during the construction of the project	Arranging work place/ accommodation for the site engineers shall be the responsibility of the Consultants.

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			execution. Non availability of Civil Site Engineer, Electrical / Mechanical Site Engineer and Resident Consultant will result in deduction of Rs.50,000/- per person per month.	(15 months) at the aerodrome construction site. We understand that workplace for the site engineers (2 nos.) shall also be provided by CoPA or the same shall be made as part of contractor obligation as setting up of an office place at 4 different locations for mere 2 staff would be an unwanted cost to the Authority/consultant. Kindly Confirm.	
7	Clause 3.8.2 Manpower Requirement	52-54 of 89	Team leader Educational Qualification: Postgraduate in Civil / Mechanical / Environmental / Port & Harbour / Ocean Engineering or MBA in Construction Management / Finance. Experience: Min. 15 years	The assignment being of very strategic nature and under PMG/ Gati shakti program of Govt of India, we feel that the technical competence of the firm and personnel involved is of uttermost importance. Thus, we propose that Team leader experience should have at least been 25-30 years of experience.	Not acceptable. Tender condition shall prevail.
8	Clause 1.2 General	08 of 89	As Phase II development, CoPA proposes to develop water aerodromes in other parts of India on getting directions from MoPSW & MoCA. The successful Bidder shall be bound to take up the works related to additional locations also at the same rate as of Phase I development subject to the condition that the total amount payable shall not exceed the Total	We believe that bounding the consultant to take up additional works at the same rate is not feasible as the current rates are location specific & being dependent of number of factors such as cost towards surveys, investigations, mobilization & demobilization of survey works, travel, staff deployment etc. Instead, we propose a more flexible approach	Not acceptable. Tender condition shall prevail.

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Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
			Quoted Consultancy Fee by 25%. Any further additional work beyond the specified 25%, may be taken up by the Consultant as per the mutually agreed rates and conditions.	where the authority and consultant can mutually agree upon rates and conditions for any additional work that may arise. This approach ensures fairness and allows for a case-by-case assessment, taking into consideration the specific requirements and complexities of each additional task.	
9	Clause 1.2 General	08 of 89	The Employer at its discretion may descope any of the location in Phase – I & short close the assignment and this will not entitle the Consultant to raise an additional claim towards this. The proposed development of water aerodrome at Kochi will be subject to the approval from MoCA and this will not entitle the Consultant to raise an additional claim towards this. Port reserves the right to cancel the Work Order at any point of time or stage of the assignment on administrative reasons.	We acknowledge the authority's concern regarding unforeseen circumstances and the proposal to de-scope certain locations. However, we recommend implementing a capping mechanism of 25% on the remaining balance work during the de-scoping process. This approach ensures that the consultant's efforts are fairly compensated, considering the work already completed and the adjustments made due to the de-scoping. By applying this capping, both parties can maintain a balanced and equitable arrangement, promoting a transparent and collaborative working relationship.	Not acceptable. Tender condition shall prevail.
10	Estimated Cost	04 of 89	Estimated Cost of 8 crores	We understand that the scope of work requires to prepare DPR which also includes Site Survey, Geotechnical investigations, Bathymetric / Hydrographic Survey, Obstacle	Not acceptable. Tender condition shall prevail.

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				<p>Limitation Surface (OLS) Survey, Identification of the location of jetty, runway & associated infrastructures for Seaplane, Feasibility Study.</p> <p>The scope of work also includes carrying out detailed designs & drawings of key components, CRZ mapping, EIA study and necessary statutory clearances, administrative approvals from statutory bodies & competent authorities.</p> <p>Further, the scope of work also involves tender preparation, bid process management & PMC works for a period of 15 months while also providing deployment of personnel. The work also extends by preparing O&M tenders, bid process management and appointments of O&M contractor for 18 months.</p> <p>Upon careful evaluation, we determine that the estimated cost of 2 Cores INR per location, provided by the authority for the comprehensive scope of work is significantly lower than what is necessary for the project's requirements. We kindly request the authority to reconsider and reassess the estimated cost, considering the complexities and technical challenges involved.</p>	<p>The estimated cost has been arrived based on relevant Guidelines and detailed work study.</p>

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11	Timelines & payments Clause 3.11, Table 5	56-57 of 89	Technical feasibility, Technical studies & submission of reports - 2 Months - 15% of payment. Preparation & submission of DPR – 2 months - 15% of payment.	The feasibility studies are to be submitted after the outcome of topographic survey, OLS surveys & hydrographic survey, Geotechnical investigations & CRZ mapping at each of the four locations. These works would require a timeframe of at least 4-5 months & significant expenditure by the consultant. Thus, we propose to extend the milestone completion by an additional 2 months & payment by at least 15%. i.e., Technical Feasibility, Technical Studies & Submission of Reports – 4 Months – 30% of fee as payment. B - Similar to the above, for the DPR preparation works we propose a time frame of 3 months - 20% of the fee as payment.	Not acceptable. Tender condition shall prevail.
12	General		Extension of Time (contract duration) and increase in experts Man month	We request for any delay in construction, the consultant is eligible for an extension of time, suitable increase in man months of experts and their cost with mutual agreement.	Not acceptable. Tender condition shall prevail
13	Submission of Bid	04 of 89	Last date and time of 14.30 hours on 21.06.2023	We request for extension of the last date for bid submission by at least 3 weeks from the receipt date of pre-bid clarifications.	Last date for bid submission is extended upto 26.06.2023.

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					Please see Addendum/ Corrigendum No.4 also
BIDDER 'B'					
14	Clause 1.11.1	11 of 89	Pre bid meeting will be held on 09.06.23 and date of proposal submission on 21.06.23.	We request to allow to submit the bid proposal at least two weeks after receiving the reply of the queries from the Client. Request to extend the last date of bid submission till 30.06.23.	Last date for bid submission is extended upto 26.06.2023. Please see Addendum/ Corrigendum No.4 also
15	Sl. No. 1.1 of Table 3.	33 of 89	Past relevant experience of successfully executed/ completed/ ongoing assignments of providing consultancy services for Preparation of Detailed Project Report (DPR) which includes Feasibility Study, Preparation of Concept Design Report, Layout Plan, Detailed Design and Drawings (Architectural & Structural) of Key components such as Civil, Electrical and IT & Airport System etc. as required for operation of aerodromes / airports, BoQ etc. with necessary administrative approvals from statutory bodies & competent authorities for the development of aerodromes / airports over the last three years i.e. the current financial year and the last three financial years of submission of Bids.	We request you to kindly amend this clause and consider projects completed in last 10 years instead of last 3 years for all cases of relevant experiences	Three years have been modified as Seven years . Please see Addendum/ Corrigendum No.5 also.

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16	Sl. No. 1.2 of Table 3	33 of 89	“Past relevant experience of successfully executed/ completed/ ongoing assignments of providing consultancy services for Conducting Environmental Impact Assessment (EIA), preparation of Environmental Management Plan (EMP), CRZ mapping and assisting the client in getting necessary Environmental Clearance (EC) / CRZ from statutory bodies for the development of Projects at Ports / Airport Authorities / recognized Govt. or Public Sector organizations over the last three years i.e. the current financial year and the last three financial years of submission of Bids.	We presume that the “recognized Govt. or Public Sector organizations” mean any type of projects done under recognized Govt. or Public Sector organizations. Will Road projects be consider in this category? Kindly clarify.	Yes, Any Consultancy Assignments for the development of Projects at Ports / Airport Authorities / recognized Govt. or Public Sector organizations will only be considered. Road projects will not be considered.
17	Sl. No. 2.1 of Table 3	35 of 89	Minimum Qualification of “Team Leader” - Post Graduate in Civil / Mechanical / Environmental / Port & Harbour / Ocean Engineering or MBA in Construction Management / Finance	We request you to kindly consider MBA in Aviation also and modify the clause as “MBA in Construction Management / Finance/ Aviation”.	Agreed. Minimum Qualification of Team Leader is amended as “ <i>Post Graduate in Civil / Mechanical / Environmental / Port & Harbour / Ocean Engineering or MBA in Construction Management / Finance / Aviation</i> ”. Please see Addendum / Corrigendum No.5 also.

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18	Table 4	53 of 89	Table 4: Team Personnel Requirement	Kindly clarify if consultants have to submit CVs of Experts from Sl. No. 4 to 10 also along with the proposal? in the Table 4	The Successful Bidder shall submit CVs of Experts from Sl. Nos. 4 to 10 of Table 4 not later than 7 (seven) days from the date of Letter of Award (LoA).
19	Clause 3.11.2	56 to 58 of 89	3.11. Time and Payment Schedules	Request you to subdivide the % of payments as mentioned for Sl. No. A, B, C, D, & E. This will help us to maintain a regular cash flow.	Please refer " Note # " below Table 5 under Clause 3.11.2, wherein it is stated that " <i>The percentage for the sub-items will be finalized with the successful Bidder / Consultant after award of the Assignment on submission of the break up of the components, which will be vetted and approved by CoPA. Minimum interim invoice shall be 5% of the total Consultancy Fee.</i> "
20	Tender Notice – Cl. 6 – Experience Criteria	06 of 89	Similar Assignment(s) means - Providing Consultancy Services for Preparation of Detailed Project Report for development of aerodromes / airports including preparation of	We request for amending the clause as ; Similar Assignment(s) means —Providing Consultancy Services for Preparation of Detailed Project Report for development of	Agreed. The clause is modified as " <i>Similar Assignment(s) means - Providing</i> "

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	(Explanatory Notes (a))		Environmental Impact Assessment Report, providing Project Management Consultancy services etc.	aerodromes / airports/ Ports including preparation of Environmental Impact Assessment Report, providing Project Management Consultancy services etc.	<i>Consultancy Services for Preparation of Detailed Project Report for development of aerodromes / airports / seaports (marine related structures) including preparation of Environmental Impact Assessment Report, providing Project Management Consultancy services etc."</i> Please see Addendum/ Corrigendum No.5 also.
21	Sl. No. 1.1 of Table 3.	33 of 89	Past relevant experience of successfully executed/ completed/ ongoing assignments of providing consultancy services for Preparation of Detailed Project Report (DPR) which includes Feasibility Study, Preparation of Concept Design Report, Layout Plan, Detailed Design and Drawings (Architectural & Structural) of Key components such as Civil, Electrical and IT & Airport System etc. as required for operation of aerodromes / airports,	We request for amending the clause as ; Past relevant experience of successfully executed/completed/ongoing assignments of providing consultancy services for Preparation of Detailed Project Report (DPR) which includes Feasibility Study, Preparation of Concept Design Report, Layout Plan, Detailed Design and Drawings (Architectural & Structural) of Key components such as Civil, Electrical and IT & Airport System etc. as	Partially Agreed. The clause is modified as <i>Past relevant experience of successfully executed/ completed/ ongoing assignments of providing consultancy services for Preparation of Detailed Project Report (DPR) which includes Feasibility Study, Preparation of Concept</i>

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			BoQ etc. with necessary administrative approvals from statutory bodies & competent authorities for the development of aerodromes / airports over the last three years i.e. the current financial year and the last three financial years of submission of Bids. Project cost for each Assignment shall not be less than Rs.20 crore or Assignment cost not less than Rs.2 crore.	required for operation of aerodromes / airports/ Ports BoQ etc. with necessary administrative approvals from statutory bodies & competent authorities for the development of aerodromes / airports/Ports over the last seven years i.e. the current financial year and the last seven financial years of submission of Bids. Project cost for each Assignment shall not less than Rs.20 crore or Assignment cost not less than Rs.2 crore.	<i>Design Report, Layout Plan, Detailed Design and Drawings (Architectural & Structural) of Key components such as Civil, Electrical and IT & Airport System etc. as required for operation of aerodromes / airports, BoQ etc. with necessary administrative approvals from statutory bodies & competent authorities for the development of aerodromes / airports over the last seven years i.e. the current financial year and the last seven financial years of submission of Bids. Project cost for each Assignment shall not be less than Rs.20 crore or Assignment cost not less than Rs.2 crore. Please see Addendum/ Corrigendum No.5 also.</i>
22	Clause 1.10.2	11 of 89	The selection of the successful Bidder will be based on the Technical and Financial Evaluation of their Bids under Quality and Cost	We request for amending the clause 1.10.2 as: The selection of the successful Bidder will be based on the Technical and Financial	Not acceptable. Tender Conditions shall prevail.

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			Based Selection (QCBS) methodology, with weightage of Technical and Financial score in ratio of 60:40.	Evaluation of their Bids under Quality and Cost Based Selection (QCBS) methodology, with weightage of Technical and Financial score in ratio of 80:20.	
23	Clause 2 of Tender Notice	4 of 89	Last date and time of submission of Bid - 14.30 hours on 21.06.2023.	Kindly Extend the Bid submission End date by 10 Working Days.	Last date for bid submission is extended upto 26.06.2023. Please see Addendum/ Corrigendum No.4 also.
24	Timelines & Payments Clause 3.11.2 Table 5	56 to 58 of 89	A. Technical feasibility, Technical studies & submission of reports - 2 Months - 15% of payment. B. Preparation & submission of DPR – 2 months - 15% of payment. C. EIA study, Environmental Management Plan and obtaining Environmental / CRZ Clearance from UTLA /MoEF&CC/Other statutory bodies – 6 months (including 3 months of Bid process of Activity D) - 15% of payment. D. Project Management Consultancy & Bid Process Management - 15 Months - 45% of payment. E. Obtaining Statutory Clearances and	A. Technical feasibility, Technical studies & submission of reports - 2 Months - 30% of payment. B. Preparation & submission of DPR – 5 months - 20% of payment (As both deliverables (Feasibility report and Detailed Project report) cannot be submitted simultaneously we request to change the Submission of DPR to 5 months after commencement) C. EIA study, Environmental Management Plan and obtaining Environmental / CRZ Clearance from UTLA /MoEF&CC/Other statutory bodies – 6 months (including 3 months of Bid process of Activity D) - 10%	Not acceptable. Tender Conditions shall prevail.

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			Project Management Consultancy & Bid Process Management for finalizing the O & M Contractor - 18 Months - 10% of payment.	of payment. D. Project Management Consultancy & Bid Process Management - 15 Months - 35% of payment. E. Obtaining Statutory Clearances and Project Management Consultancy & Bid Process Management for finalizing the O & M Contractor - 18 Months - 5% of payment.	
BIDDER 'C'					
25	Clause 6 (i) of Tender Notice - Minimum Eligibility Criteria	05 of 89	During the last three years i.e. the current financial year (2023-2024) and the last three financial years of submission of Bids (2022-2023; 2021-2022 & 2020-2021).	We request you to relax the period to last seven years as not much of works have been undertaken in the past 3 years due to Covid pandemic.	Agreed. Three years have been modified as Seven years . Please see Addendum/ Corrigendum No.5 also.
26	Clause 1.2 – General – Para 6	08 of 89	The pre-feasibility studies for development of water aerodromes at some Islands at Lakshadweep have been carried out by CoPA, which will be shared to the successful Bidder. According to the pre-feasibility study reports, the locations of water aerodromes are proposed to be undertaken for further analysis	Is the location for the proposed water aerodromes finalized?	No, The locations have to be finalised based on all studies and analysis and recommendations by the successful Bidder. The pre-feasibility studies provided are only for reference / guidance.

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27	Clause 1.6 Subcontracting	10 of 89	Subcontracting is not permitted for this Assignment. However, if the Consultant needs to engage any external agency for any specific assignment, the same can be done with the prior approval of CoPA. The Environmental Impact Assessment (EIA) studies shall be carried out through an Accredited EIA Consultant of MoEF&CC / National Accreditation Board for Education and Training (NABET).	Is prior approval for engaging agencies for conducting topographical surveys, bathymetric surveys and soil investigations etc. are to be taken from CoPA?	Yes, Prior approval of CoPA shall be taken to engage any expert/external agency for the Assignment.
28	Clause 1.11.2	11 of 89	CoPA shall endeavour to respond to the queries within the period specified therein but not later than 7 (seven) days prior to the Bid Due Date. The replies/clarifications/decisions shall be hosted at the Cochin Port Authority website www.cochinport.gov.in , e-Tendering Portal and CPP Portal without identifying the source of queries.	It is requested that at least 21 days may be given for submission of bid from the date of issue of clarifications.	Last date for bid submission is extended upto 26.06.2023. Please see Addendum/ Corrigendum No.4
29	Note (b) under Clause 3.15.3	20 of 89	It is the responsibility of the Consultant to find a feasible location in the proposed islands of Lakshadweep and at Kochi & other locations in India.	Kindly clarify whether the proposed location for the water aerodrome has been finalized or the consultant has to evaluate various options for finalizing the location?	The locations have to be finalised based on all studies and analysis and recommendations by the successful Bidder. However, the pre-feasibility studies for

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COCHIN PORT AUTHORITY					
Name of Work: Tender for Providing Consultancy Services for Preparation of Detailed Project Report, Conducting EIA study, Providing Project Management Consultancy including Statutory Clearances and O & M consultancy for the proposed Water Aerodromes at various locations in Lakshadweep islands, Kochi & other locations in India					
<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
					development of water aerodromes at some Islands at Lakshadweep carried out by CoPA, will be shared to the successful Bidder for reference / guidance.
30	Note (c) under Clause 3.15.3	20 of 89	If Environmental Clearance (EC) / CRZ clearance is not obtained after conducting the feasibility study and preparation of DPR at any location, the Consultant have to find out another location in the proposed islands of Lakshadweep and at Kochi without any additional cost implication to CoPA & other locations in India.	Issue of Environmental Clearance (EC)/ CRZ clearance is not within the control of the consultant. Carrying out all the exercises at a new location would result in additional cost to the consultant. We request you to compensate the consultant for any additional work.	Not acceptable. Tender condition shall prevail
31	Clause 3.16.5	21 of 89	The Bidders shall also submit one complete set of Bid already submitted in e-mode on Bid Due Date.	Kindly clarify whether the hard copy of the technical bid is to be submitted?	Yes, Tender condition shall prevail
32	Clause 4.1.1 (k)	25 of 89	"Defect Liability Period" means the date on which the defect liability period of the Construction Contract expires or the commencement of O&M contract or 6 (six) months from commencement of operations by the Airline Operator, whichever is later.	Since the consultant has no role to play in O&M contract or commencement of operations by the Airline operator which are unpredictable, we request that the DLP be restricted to the DLP of construction contract.	Not acceptable. Tender condition shall prevail

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<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
33	Clause 4.13.2	30 of 89	Settlement of Disputes through Conciliation In the event of any dispute or differences between the parties which could not be resolved amicably by mutual consultations/ Arbitration, then the Chairperson of Cochin Port Authority may refer such unresolved disputes or differences to conciliation Committee/Council comprising of independent subject experts, set up by the Port Authority to enable speedy disposal of pending/new cases. Recourse to such conciliation shall be open before, during or after the arbitration proceedings. The award of the Conciliation Committee/Council, if agreed by both the parties, shall then be placed for consideration of the Board of Major Port Authority for Cochin Port constituted under Major Port Authority Act2021 subject to the delegation of powers.	For settlement of disputes between central government PSU, relevant OM issued by the Department of Public Enterprise shall be applicable. Please confirm	Not acceptable. Tender condition shall prevail
34	Sl. No. 1.3 of Table 3	34 of 89	Past relevant experience of successfully executed/ completed/ ongoing assignments of providing consultancy services for Providing Project Management Consultancy (PMC) including Preparation of Tender Document for inviting tenders in EPC mode etc., Bid Process Management for selection of EPC Contractor,	We request that the experience of Project Management Consultancy be kept open to any mode of implementation and not restricted only to EPC mode.	Not acceptable. Tender condition shall prevail.

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<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
			Review and vetting of detailed design and drawings (Architectural and Structural), Supervision and management of contractor's work, Certification of Contractor's invoices for payment and complete technical support including getting permissions and liaison with government bodies for the development of Infrastructure Projects / Airports / Water Aerodromes at Ports / Airport Authorities / recognized Govt. or Public Sector organisations over the last three years i.e. the current financial year and the last three financial years of submission of Bids. Project cost for each Assignment shall not less than Rs.20 crore.		
35	Sl. No. A of Table 5	56 of 89	Technical Feasibility, Technical Studies & Submission of Reports - Time Schedules from the Commencement Date - 2 months.	Since the work is to be carried out in months given for the technical studies including field investigations is considered too short. This may please be increased to 4 months.	Not acceptable. Tender condition shall prevail.
36	Sl. No. B of Table 5	56 of 89	Preparation & Submission of DPR - Time Schedules from the Commencement Date - 2 months.	The period of 2 months shall be increased to 3 months and counted from the date of approval of feasibility report	Not acceptable. Tender condition shall prevail.
37	Sl. No. C of Table 5	56 of 89	EIA study, Environmental Management Plan and obtaining Environmental / CRZ Clearance	The period of 6 months shall be increased to 8 months and counted from the date of approval	Not acceptable. Tender condition shall

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<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
			from UTLA / MoEF&CC / Other statutory bodies - Time Schedules from the Commencement Date - 6 months (including 3 months of Bid process of Activity D).	of DPR	prevail.
38	Sl. No. D (i) of Table 5	56 of 89	Preparation of Bid Document for inviting tenders in EPC mode with Bill of Quantities along with rate analysis (all infrastructures) tender specifications, drawings (Architectural and Structural), General Conditions of contract - Time Schedules from the Commencement Date - 6 months.	The period shall be counted from the date of approval of DPR.	Not acceptable. Tender condition shall prevail.
39	Sl. No. D (iii) of Table 5	56 of 89	Review and vetting of detailed design and drawings (Architectural and Structural), Supervision and management of Contractor's work, Certification of Contractor's invoices for payment and complete technical support including getting permissions and liaison with other government bodies for the marine works - Time Schedules from the Commencement Date - 15 months.	The period of 15 months shall be counted from the date of award of work.	Not acceptable. Tender condition shall prevail.
40	Clause 2 of Tender Notice	04 of 89	Last date and time of submission of Bid - 14.30 hours on 21.06.2023.	We request to extend the last date for submission at least 21 days from the date of issue of clarifications.	Last date for bid submission is extended upto 26.06.2023.

All Addendum/ Corrigendum shall from part of the Bid document and shall be duly signed and submitted along with the Bid by the Bidder

COCHIN PORT AUTHORITY					
Name of Work: Tender for Providing Consultancy Services for Preparation of Detailed Project Report, Conducting EIA study, Providing Project Management Consultancy including Statutory Clearances and O & M consultancy for the proposed Water Aerodromes at various locations in Lakshadweep islands, Kochi & other locations in India					
<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
					Please see Addendum/ Corrigendum No.4 also.
BIDDER 'D'					
41	Clause 4(vi) of Tender Notice – Scope of Work & Appendix-1 - Terms of Reference (ToR) Clause 3 (viii)	05 & 38 of 89	Providing Consultancy for selection of Operation & Management (O & M) Agency / Contractor for the Water Aerodrome areas and the Terminal Building Complex including other ancillary facilities.	Whereas Appendix-1 mentions (viii) Providing Consultancy for Operation & Management (O & M) of the water aerodrome areas including the Terminal Building Complex and other ancillary facilities. (page No. 38) Please confirm that the whether the job of consultant is limited to selection of O&M agency or also includes consultancy for O&M operations.	Clause 3 (viii) – Scope of Work under ToR shall be read as “ <i>Providing Consultancy for selection of Operation & Management (O & M) Agency / Contractor for the Water Aerodrome areas and the Terminal Building Complex including other ancillary facilities</i> ”. Please see Addendum / Corrigendum No.4 also.
42	Appendix-1 Terms of Reference (ToR) Clause 3(vi)	38 of 89	Providing Project Management Consultancy (PMC) including Preparation of Tender Document for inviting tenders in EPC mode which includes Bill of Quantities, Tender Specifications, Drawings (Architectural and Structural), General Conditions of Contract, Preparation of replies to pre-bid queries etc., Bid Process Management for selection of EPC	Vetting of Architectural and Structural drawings. Please clarify whether or not the vetting of drawings needs to be carried out by any external agency and also about the fees to be paid for such vetting is borne by whom.	The detailed design and drawings (Architectural and Structural), submitted by the EPC Contractor (vetted by the Third Party) has to be reviewed and vetted by the Consultant and all the expense towards this shall

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<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
			Contractor, Review and vetting of detailed design and drawings (Architectural and Structural), Supervision and management of contractor's work, Certification of Contractor's invoices for payment and complete technical support including getting permissions and liaison with other government bodies for each Water Aerodrome.		be borne by the Consultant.
43	Appendix-1 Terms of Reference (ToR) Note (v) under Clause 3	38 of 89	If Environmental Clearance (EC) / CRZ clearance is not obtained after conducting the feasibility study and preparation of DPR at any location, the Consultant have to find out another location in the proposed islands of Lakshadweep and at Kochi & other locations in India without any additional cost implication to CoPA.	In case of non-clearance by Environment department, selection of new site and repetition of all the studies will be time consuming and will lead to additional expenditure. And hence in that scenario such work shall be considered as additional work. And also as per clause No. 3.3 (page 48) consultant is only assisting CoPA in getting the necessary EIA.	Not acceptable. Tender condition shall prevail.
44	Sl. Nos. A & B of Table 5	56 of 89	Time Schedules - Technical Feasibility, Technical Studies & Submission of Reports – 2 months - Preparation & Submission of DPR – 2 months.	All the four project sites mentioned in the tender document are far away from mainland India and also at long distance from each other. Due to this reason mobilization of equipment and personnel for survey investigations is likely to take more time. It is our suggestion that the timelines specified for deliverables may be relaxed.	Not acceptable. Tender condition shall prevail.

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<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
45	Sl. Nos. A & B of Table 5	56 of 89	Payment Schedules - Technical Feasibility, Technical Studies & Submission of Reports – 15% - Preparation & Submission of DPR – 15%	It is suggested that deliverables of all the four locations shall be considered as separate for the purpose of payment. This is for the reason that for any unexpected events at one location shall not hamper the cash flow of the project.	The deliverables and the payments thereon will be separate.
46	5.2 Evaluation of the Bid	33 of 89	Past relevant experience of successfully executed/ completed/ ongoing assignments of providing consultancy services for Preparation of Detailed Project Report (DPR) which includes Feasibility Study, Preparation of Concept Design Report, Layout Plan, Detailed Design and Drawings (Architectural & Structural) of Key components such as Civil, Electrical and IT & Airport System etc. as required for operation of aerodromes / airports, BoQ etc. with necessary administrative approvals from statutory bodies & competent authorities for the development of aerodromes / airports over the last three years i.e. the current financial year and the last three financial years of submission of Bids. Project cost for each Assignment shall not less than Rs.20 crore or Assignment cost not less than Rs.2 crore.	It is requested that the eligible projects shall not be restricted to last three financial years, since water aerodromes projects are specialized projects and very few of them are being conceptualized and executed when compared to other infrastructure projects. In this regard the clause for eligible projects may be relaxed to include similar project executed up to last seven years.	Agreed. Three years have been modified as Seven years. Please see Addendum/ Corrigendum No.5 also.

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<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
47	Clause 2 of Tender Notice	04 of 89	Last date and time of submission of Bid : 14.30 hours on 21.06.2023	Extension of last date of submission of Bid : It is requested to extend the date of online submission of tender document by two weeks from the date of uploading of the corrigendum offering clarifications of pre-bid queries.	Last date for bid submission is extended upto 26.06.2023. Please see Addendum/ Corrigendum No.4.
BIDDER 'E'					
48			Eligibility Criteria	It is requested to add the following clause: Technical Eligibility can be met by the Parent Company of the Bidder. The Parent Company's experience can be considered only if the Parent Company has a 100% shareholding in the Bidder firm. Relevant proof on the shareholding pattern shall be shared.	Please see reply to Sl. No.3 above.
49	Clause 4.17 - Performance Security	31 of 89	Within 21 (twenty one) days of date of the Letter of Acceptance from CoPA, the Successful Bidder shall furnish to CoPA a Performance Security for satisfactory completion of the assignment, in the form of a Bank Guarantee of a Nationalized/ Scheduled Bank, operating in India, for an amount equivalent to 10% of the Award Price / Contract Price	It is requested to reduce the Performance Security to 5%	Not acceptable. Tender Condition shall prevail.

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<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
BIDDER 'F'					
50	Sl. No. 1.2 of Table 3.	33 of 89	Past relevant experience of successfully executed/ completed/ ongoing assignments of providing consultancy services for Conducting Environmental Impact Assessment (EIA), preparation of Environmental Management Plan (EMP), CRZ mapping and assisting the client in getting necessary Environmental Clearance (EC) / CRZ from statutory bodies for the development of Projects at Ports / Airport Authorities / recognized Govt. or Public Sector organisations over the last three years i.e. the current financial year and the last three financial years of submission of Bids. Project cost for each Assignment shall not less than Rs.20 crore.	Kindly allow projects executed with similar services in the last 10 year	Three years have been modified as Seven years . Please see Addendum/ Corrigendum No.5 also.
51	Sl. No. 1.1 of Table 3.	33 of 89	Past relevant experience of successfully executed/ completed/ ongoing assignments of providing consultancy services for Preparation of Detailed Project Report (DPR) which includes Feasibility Study, Preparation of Concept Design Report, Layout Plan, Detailed Design and Drawings (Architectural & Structural) of Key components such as Civil,	Kindly consider Metro and railway projects as well for the above and kindly also allow projects executed within the last 10 years.	Three years have been modified as Seven years . For others, Tender Conditions shall prevail. Please see Addendum/ Corrigendum No.5 also.

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<u>PRE BID QUERIES AND COPA'S RESPONSES THEREON</u>					
Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
			Electrical and IT & Airport System etc. as required for operation of aerodromes / airports, BoQ etc. with necessary administrative approvals from statutory bodies & competent authorities for the development of aerodromes / airports over the last three years i.e. the current financial year and the last three financial years of submission of Bids. Project cost for each Assignment shall not less than Rs.20 crore or Assignment cost not less than Rs.2 crore.		
52	Sl. No. 1.3 of Table 3.	33 of 89	Past relevant experience of successfully executed/completed/ongoing assignments of providing consultancy services for Providing Project Management Consultancy (PMC) including Preparation of Tender Document for inviting tenders in EPC mode etc., Bid Process Management for selection of EPC Contractor, Review and vetting of detailed design and drawings (Architectural and Structural), Supervision and management of contractor's work, Certification of Contractor's invoices for payment and complete technical support including getting permissions and liaison with government bodies for the development of Infrastructure Projects / Airports / Water Aerodromes at Ports / Airport Authorities /	Kindly consider Metro and railway projects as well for the above and kindly also allow projects executed within the last 10 years	Three years have been modified as Seven years . For others, Tender Conditions shall prevail. Please see Addendum/ Corrigendum No.5 also.

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PRE BID QUERIES AND COPA'S RESPONSES THEREON

Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
			recognized Govt. or Public Sector organisations over the last three years i.e. the current financial year and the last three financial years of submission of Bids. Project cost for each Assignment shall not less than Rs.20 crore.		

**Sd/-
CHIEF ENGINEER**