MULT O&M Contract - GEM/2023/B/3408402 dated 02.05.2023

Replies to Pre-bid queries and Tender Amendments

	Page No.	Section, Name & Clause No. as per tender document	Clarification sought /	Cochin Port's reply	Tender Amendments
			Changes suggested		
1	4	NIT Table 2 Estimated cost including GST	Since the terminal is located in SEZ, can the Contractor enjoy privileges in duties and taxation applicable to SEZ like GST, Excise duty etc.? If GST is not applicable, will the	GST is applicable. Tender condition prevails.	- Nil -
			estimated amount remain		
			the same without GST.		
2	8	ITT Clause No. 6 Before submitting the bid, the bidder shall examine carefully all conditions of contract, specifications, drawings etc. supplied herewith. The bidders shall inspect the site of work with prior appointment with the Engineer-in-Charge of the work to get himself acquainted with the site conditions and to assess and satisfy himself of the difficulties and constraints which may be involved in executing the work in the location. It will be deemed that prior to the submission of tender, the tenderer has visited the site and has satisfied himself as to the nature and location of the work, general and local conditions, particularly those pertaining to transportation, handling and availability and storage of materials, availability of labour,	Any involvement of local unions as is the case generally in Cochin. As the Union cost varies widely depending on level of support from client, estimating a realistic cost is difficult for bidding. Local issues / Union should be taken care by Client.	The bidder shall quote the rates considering all the constraints.	- Nil -

		site, working conditions, ground level, nature of soil etc. and that the tenderer has estimated his cost accordingly and Cochin Port Authority will be in no way responsible for the lack of such knowledge and also consequences thereof to the tenderer. Failure to visit the site will in no way relieve the successful bidder of any of the obligations in performing the work in accordance with this Bid Document including addendum/corrigendum, if any within the quoted price.			
3	15	GCC Clause No. 9 The Contractor shall provide in the joint names of the Employer and the Contractor, insurance cover from the Start Date to the end of the contract Period for the following: • loss of or damage to the Works, Plant and Materials • loss of or damage to Equipment; • loss of or damage of property (except the Works, Plant, Materials and Equipment) in connection with the Contract; and • personal injury or death.	All the equipment is of very high value and will attract very high premium. To get the insured by the O & M contractor operating at such low budgets will not be prudent. As in the Marine Industry, Hull & Machinery Insurance is taken by the Owner (in this case, Employer) and the manager (in this case, Contractor) is included in the Policy as coassured. Similar principle must be applied here. This section must be deleted and the responsibility to included Contractor as coassured must lay with the Employer.	The insurance is for covering the loss of or damage to the works, plant and materials, equipment by the O&M Contractor due to his negligence alone.	- Nil -
4	19	SCC Clause No. 2 The O&M Contractor shall coordinate with the OEMs of respective	Please provide list of equipment under OEM Warranty / Guarantee and	These details will be provided to the successful bidder on award of contract	- Nil -

		equipment for the spares and preventive maintenance and ensure uninterrupted operations of all the facilities at MULT Jetty covered in the Tender document. Otherwise the Liquidated Damages will be levied for the delay as per Condition No 15 of GCC.	their period of validity.	and the Employer will coordinate.	
5	19	SCC Clause No. 3 AMC charges during the tenure of AMC shall be paid to the OEMs by the O&M Contractor and the same will be re-imbursed by the Employer to the O&M Contractor on production of documentary evidence. Period of AMC shall be covered till completion of O&M Contract.	Please confirm if AMC during this period is included in the Warranty / Guarantee T & C. As AMCs demand upfront payment & reimbursement takes time, client should pay 10% service charges over and above AMC cost. In addition please share the quotations received from the OEMs for equipment included in AMC for preparing BOQ and cash flow.	Tender condition prevails.	- Nil -
6	23	SCC Clause No. 19 Any damage caused by the workmen engaged by the Contractor to any machinery or equipment or installation or property of Cochin Port Authority due to negligence, ignorance or malafide intention shall be made good at the cost and risk of the Contractor within a reasonable period of time acceptable to Cochin Port Authority, failing which the cost of the damages assessed by Cochin Port Authority shall be recovered from the bill of the	Crew negligence is normally covered in the Insurance Policy mentioned under GCC Section 9. Hence Employer is already covered and cannot demand separate reimbursement for the loss. This section must be deleted.	If the damage is caused by the workmen engaged by the O&M Contractor to any machinery or equipment or installation of property of Cochin Port due to negligence shall be made good by the contractor and hence the same shall be borne by the them.	- Nil -

	Contractor or any money due to the Contractor.			
7 40	Appendix-3, Job descriptions, Educational qualifications and experience requirements of personnel, Clause No. 2 Motor Mechanic: The motor Mechanics shall possess National Trade Certificate with two years experience in Foreshore terminals / Refineries and will carry out maintenance of Fire pumps / monitors / Hydrants and mooring of vessels and will act as multi task personnel.	The manning requirements mentioned in Appendix 3 exclude any requirement for mooring crew. In the list of manning requirements, there is no such competency or experience who can handle the scope of work given in Section 18. Either the manning requirement given in Appendix 3 must be revised or Section 18 must be deleted.	In Appendix-3, Job descriptions, Educational qualifications and experience requirements of personnel, Clause No. 2, Motor Mechanic, is amended as follows: The motor Mechanics shall possess National Trade Certificate with two years experience in Foreshore terminals / Refineries and should be able to carry out Mooring operations of vessels berthed at MULT Jetty for which they shall possess good physique and knowledge of swimming and also carry out maintenance of Fire pumps / monitors / Hydrants and will act as multi task personnel.	descriptions, Educational qualifications and experience requirements of personnel, Clause No. 2 Motor Mechanic: The motor Mechanics shall possess National Trade Certificate with two years experience in Foreshore terminals / Refineries and should be able to carry out Mooring operations of vessels berthed at MULT Jetty for which they shall possess good physique and

					shall be conversant with the fire fighting systems and public address systems installed at the Terminal. They should conduct weekly trials of Fire/Foam pumps and Monitors and all fire fighting systems as per OISD 156 STD requirements.
8	28	SoW, Clause No. 20 Operation and Maintenance of Illumination system of the Terminal: The Contractor shall be responsible for keeping the illumination system of the Terminal in good working order and to maintain the required illumination level in different areas of the terminal during day and night operations as per requirement.	Outdoor lights are not included in the section (20.1). Repairs and replacements of outdoor lights which are explosion proof and suitable for hazardous zone (gases) is very expensive and must be done through authorized companies only. It is not mentioned clearly in the section that repairs & replacement of outdoor lights are not in the scope of Contractor. Whereas for the "Operation & Maintenance of Illumination of the Barge Jetty", cost of the LED lights is borne by the Employer (Section 37.1, Page 33)	Cochin Port has awarded contract for replacement of defective luminaries in the MULT and Barge Jetties and hence at the time of handing over to the O&M contractor, all the luminaries will be in good working condition and the O&M contractor has to maintain the same.	- Nil -
9	29	SoW, Clause No. 22 MULT being a Terminal handling LPG and other POL products, fire safety of the Terminal is of	The manning requirements mentioned in Appendix 3 exclude any requirement for Fire Staff. In the list of	The Appendix 3 is incorporated with conditions at SoW 22.1, 22.2, 22.4 and 22.5 to ensure consistency	Appendix-3, Job descriptions, Educational qualifications and

paramount importance. Man power, deployed to control Fire hazards should be competent enough to handle the Fire hazards of Tanker Terminals. The employees of the Contractor should be aware of the various statutory requirements/regulations of OISD and PESO. The Contractor's Scope of work includes but not limited to the following:

manning requirement, there is no such competency or experience who can handle the scope of work given in Section 22.1, 22.2, 22.4 and 22.5. Either the manning requirement given Appendix 3 must be revised or Section 22.1, 22.2, 22.4 and 22.5 must be deleted. Maintenance offire appliances can be carried out with the staff mentioned in Appendix 3.

between the Scope of Work of Motor Mechanics and qualifications at Annexure 3.

experience requirements of personnel, Clause No. 2 Motor Mechanic: The motor Mechanics shall possess National Trade Certificate with two years experience in Foreshore terminals / Refineries and should be able to carry out Mooring operations of vessels berthed MULT Jetty for which they shall possess good physique and knowledge of swimming and also carry out maintenance Fire pumps monitors / Hydrants and will act as multi task personnel. They shall also attend Fire hazards and other adverse incidents at the Terminal in compliance with on-site emergency management plan of MULT Terminal. They shall be conversant with the fire fighting systems public address and systems installed at the Terminal. They should conduct weekly trials of

	1	T	T	T	T
					Fire/Foam pumps and
					Monitors and all fire
					fighting systems as per
					OISD 156 STD
					requirements.
10	38	Appendix 2, Clause No. 15.3. Last sentence:	mentioned in Appendix 3	Appendix 2 Last sentence of Clause No. 15.3 is amended	Appendix 2, Clause No. 15.3. Last sentence is
		The Contractor shall post one	exclude any requirement for	as follows:	amended as follows:
		dedicated Store Keeper in General	Store Keeper. Either the	The Shift in Charge who is	The Shift in Charge
		shift to monitor receipt of spares, consumables etc. and to maintain	manning requirement given	available in all the shifts	who is available in all
		proper documentation on inventory	in Appendix 3 must be revised or this requirement	shall carry out the job of Store Keeper to monitor	the shifts shall carry out the job of Store Keeper
		and issue of stores as per the	must be removed from	receipt of spares,	to monitor receipt of
		requirement of the Employer.	Section 15.3	consumables etc. and to	spares, consumables
		requirement of the Employer.	Section 13.3	maintain proper	etc. and to maintain
				documentation on inventory	proper documentation
				and issue of stores as per the	on inventory and issue
				requirement of the	of stores as per the
				Employer.	requirement of the
					Employer.
11	38	Appendix 2, Clause No. 15.3. Third	What is the estimated	This will be under the Scope	Approximate
		sentence:	quantity of diesel consumed	of Contractor and	consumptions per
		Consumables include but not limited	per month for testing / trials	considering the cost of	month.
		to Engine Oil, Grease, Lubricating	/ drills? Engine Oil, Grease,	consumables including	Diesel-1060Litres.
		Oils, Hydraulic Oil, Cotton Wastes,	Lubes, Hydraulic Oil,	Diesel, the bidders shall	Engine Oil-12Litres.
		Diesel required for operating Diesel	Diesel etc should be on	quote the rates accordingly.	Grease-5 Kg.
		Engines of Fire Pumps, Foam Pumps,	reimbursable basis due to		Gear Oil-5 Litre.
		Air Filters, Lube Filters of various	frequent price fluctuations.		Diesel consumption on
		Engines, Cleaning liquids for			account of running of
		housekeeping etc.			Fire Pumps in case of
					Fire Hazards in the
					Terminal and working
					of DG sets in case of
					power failures at the
					Terminal are not
					considered while

	1		
			arriving the
			consumption.
			(Before
			commencement of
			O&M
			contract, the current
			stock level of
			diesel available in all
			the engine day-
			tanks need to
			be recorded.)
12	28	SoW, 18.3.	SoW, Clause No. 18.3.
		During the stay of vessel at berth, one	During the stay of
		operational staff has to be deployed	vessel at berth, the Shift
		for watch duty at operator room of	in Charge has to be
		MULT Jetty. One Fire man from the	deployed for watch
		pool shall be made available at berth	duty at operator room
		as standby to communicate the	of MULT Jetty. One
		operational exigencies to the control	Multi task personnel
		room.	(Motor Mechanic) shall
		Toom.	be made available at
			berth as standby to
			communicate the
			operational exigencies
			to the control room.
13	61	Appendix-6, Price Schedule, Last row	Appendix-6, Price
		Total monthly amount in	Schedule, Last row:
		Rs. for Sl. Nos. 1,2& 3 above.	Total amount for 6
			months in Rs. for Sl.
			Nos. 1,2& 3 above.
			i.e the Bidders are
			requested to quote the
			rate lumpsum for six
			months contract period
			since, in the GeM
			Portal the total cost

		quoted is reflected in the Purchase order when it is released through GeM.
14	Clause No. 7.5.4 (option clause) of	As per the clause No.
	Procurement manual approved by	7.5.4 ,(option clause) of
	Department of Expenditure.	Procurement Mannual
		approved by the
		Department of
		Expenditure, Employer
		can increase the man
		power by 25 % while
		placing the LoA or in
		the execution period.

Sl. No.	Page No.	Section, Name & Clause No. as per tender document	Clarification sought / Changes suggested	Cochin Port's reply	Tender Amendments
1	19	SCC, Clause No.3	CPT will directly settle	AMC charges shall	Tender
		Payment of AMC charges: AMC charges during the	bills against OEM's	be paid by the O&M	condition
		tenure of AMC shall be paid to the OEMs by the	AMC expenses.	Contractor to the	prevails.
		O&M Contractor and the same will be re-imbursed		OEM and then they	
		by the Employer to the O&M Contractor on		shall claim from the	
		production of documentary evidence. Period of AMC		Employer / CoPA.	
		shall be covered till completion of O&M Contract.			
2	38	Appendix 2, Clause No. 15.3. First and second	Bills for emergency	The cost of	Tender
		sentence: Supply of all Consumables required for	purchases of essentials		condition
		carrying out the works as per the Scope of Work	such as water, oil, fuel	5	prevails.
		under the O&M Contract shall be purchased and	and so on will be re-	Contractor.	
		stored by the Contractor at his cost and risk. Cost of	imbursed.		
		such consumable items required for execution of			
		O&M Contract shall be considered while quoting the rates for execution of O&M Contract.			
3	42	Appendix 4 and Appendix 5	AMC cost for	The O&M contractor	Tender
3	to	Appendix 4 and Appendix 3	consumables and spare	shall maintain the	condition
	60		parts of luminaries and		prevails.
	00		machinery not on the	luminaries and	prevans.
			inventory list will be	machinery as per the	
			charged in addition to the	Inventory list	
			bill.	furnished in the	
				Tender document.	
4	21	SCC Clause No. 11	CPT will provide basic	_	Tender
		Tools and tackles, special tools and tackles, testing	equipments and tools		condition
		equipment, scaffolding etc. required for operation	such as a ladder if	Contractor.	prevails.
		and maintenance shall be arranged by the Contractor	needed.		
		at his cost and risk.			

-Sd-Chief Mechanical Engineer