



COCHIN PORT TRUST

Newsletter



April - June 2017

From Chairman's Desk

Dear Colleagues,

I am happy to share with you that Cochin Port has registered a very impressive growth of 18.31% in cargo handling during the first quarter of 2017-18. The expansion of BPCL-KR is the main driver for the growth in POL. Container traffic has also registered a remarkable growth of 13.3%.

I am sure this trend of growth in cargo will continue in the days to come. It is learnt that the problems encountered in laying of LNG pipeline to Mangalore are almost over. Once the pipeline is ready, Petronet LNG will operate their Terminal at Puthuvypeen to its fullest. The fourth cement terminal, at Cochin Port, being set up by Penna Cement is getting ready for operation this year. This will be followed by a unit of Malabar Cements. There is also a proposal to set up a floating facility in the Port for handling cement.

Our marketing efforts are yielding results with Vizag Steel and other steel companies scheduling coastal movement of steel through Cochin Port.

However we have to strive hard and further improve cargo handling in the days to come and attain financial stability as there is a formidable challenge of making an annual payment to the tune of Rs. 56 crore to Govt. of India from next financial year towards repayment of loans. This is one of the conditions laid by Government of India while waiving off the penal interest last year. This is not hard to achieve. But each one of us has to work committedly with a view to delivering fast and efficient service in a reliable manner. The strike free work culture/ atmosphere inside our Port has to be extended to people working in ancillary areas in logistics sector also.

I appreciate the commendable work the employees of different departments have undertaken during Swacchta Pakhwada in March, 2017. However we have to continue our mission to keep our Port clean and I request all employees to dedicate few hours every week for Swachh Bharat activities and keep the cleanliness drive alive throughout the year.

The new projects being taken up by the Port include development of 1.5 km walkway as an extension of CoPT



Walkway between BOT Bridge & Kannanghat Bridge and a Cruise Terminal at Ernakulum Wharf. Ministry of Tourism, Govt. of India has granted about 30 crores for these two projects. Construction of the new & bigger state-of-the-art cruise terminal would give a big boost to the cruise tourism sector.

The work of Fly Over at Vallarpadam and the new/diverted road near ISRF in Willingdon Island have been completed. The construction of RoB at Vallarpadam is in the final stage. The work of MULT and Barge Jetty at Puthuvypeen is also progressing fast.

The Refurbishment and Capacity Enhancement of Coastal Liquid Terminal has been completed at Cochin Oil Terminal and the same is progressing at North Tanker Berth.

With steady growth in cargo handling, setting up of more cement terminals & new cruise terminal and public amenities like walkways, Willingdon Island is going to be bustling with activities in the coming days.

I urge upon my colleagues to be zealous in their areas of activities, strive hard and take Cochin Port to greater heights.

Best Wishes

P Raveendran

Best Performance Awards



Award for highest growth in operating surplus

Cochin Port Trust has received two Best Performance Awards from Ministry of Shipping; one for achieving the highest growth in operating surplus and the other for achieving third highest growth in cargo traffic among the major ports in the year 2016-17.

The Awards were received from Shri Nitin Gadkari, Hon'ble Union Minister for Road Transport & Highways and Shipping by Shri P Raveendran, Chairman and Shri A.V. Ramana, Dy. Chairman, Cochin Port Trust in the presence



Award for third highest growth in cargo traffic

of Shri Rajive Kumar, IAS, Secretary, Ministry of Shipping at a function held at Goa on 19.05.2017.

Cochin Port Trust has registered the operating profit of Rs. 127.72 crores during 2016-17 as against Rs. 70.89 crores during 2015-16 recording a growth of 80%. Operating profit during 2014-15 was only Rs. 19.55 crores.

The Port handled 25.01 MMT cargo during 2016-17 with a growth of 13.2% over 22.10 MMT handled in 2015-16. The container handled during 2016-17 is 4.91 lakhs, TEUs with a growth of 17% over 4.20 lakhs, TEUs in 2015-16 ■

CARGO TRAFFIC

18.31% growth in first quarter

Cochin Port handled 25.01 MMT cargo in 2016-17 with a growth of 13.2% over the previous year. Cochin Port, has registered significant growth in the first quarter of the current year also. During the period, Port had handled 7.17 Million MT cargo registering a growth of 18.31% over the corresponding period in the previous year. Containers and Liquid Bulk are the major contributors to this growth.

Regarding International Container Transshipment Terminal (ICTT), this year also in the first quarter there has been significant growth. This year till end of June, 1,35,783 TEUs has been handled as against 1,19,871 TEUs in the corresponding period of the previous year registering an increase of 13.27%.

Cruise season ended with the visit of M.V. Majestic Princess on 10.06.2017 which brought about 3400 passengers and 1400 crews. More than 500 passengers availed e-VISA facility, a new initiative at Cochin Port. It is expected that 47 cruise ships will call Cochin Port this year, out of which 10 had already visited.

The Port, as part of the marketing, has initiated several activities. In the month of June, meetings were held with senior officials of Vizag Steel at their office at Visakhapatnam. Also, the Port is in touch with other steel manufacturers like SAIL for attracting steel cargo. Regular interactive meeting with major customers like BPCL were held in last couple of months. Similarly, for promoting business

through Cochin, various initiatives under 'Ease of Doing Business' program of Government of India, like Stoppage of Mate Receipt, online documentation of container movement at ICTT, reduction in number of documentation at Port CFS are being undertaken.

The Port has implemented a new berthing policy scheme where performance based incentive/penalty are made applicable to POL and cement ships. This initiative will improve the productivity and in turn will improve the TRT of POL and cement ships.

This year Port is targeting to achieve a throughput of 30 Million MT of cargo ■

4th International Bunkering Conference hails Cochin model in promotion of bunkering in India

The fourth edition of the International Bunkering Conference resolved to take Cochin to the state of a global bunker destination like Fujairah and Singapore. The deliberations held during the conference will pave the way for improving the ease of doing business in bunkering at Cochin, towards achieving easier regulatory regime, ensuring efficient operational performance, high quality bunker and accurate measurement etc.

Exe. Director, BPCL-KR and Sri. P.S.Mony, GM, IOCL highlighted the growing importance of Cochin Port as a bunkering destination during the inaugural session.

The speakers in the Business Session presented perspectives on Cochin as a bunker destination, challenges in bunker sales, bunkering business in India and the perspective of the buyers. The participants hailed the Cochin

lab testing and quality control of bunker fuels were the points of discussion in the Technical Session. The participants called for facilitating floating storage of bunker for promoting off-port limit bunkering.

The conference was attended by about 140 delegates from the bunkering sector, including Mumbai and Dubai. All the major oil manufacturers, physical oil suppliers, traders, surveyors, bunker buyers and



The Conference held on 12.05.2017 at the Taj Gateway Hotel, Cochin was presided over by Sri. P Raveendran, IRTS, Chairman, Cochin Port Trust. Shri AV Ramana, Deputy Chairman, Cochin Port Trust, Sri. P Nageswara Rao, IRS, Chief Commissioner, Customs, Central Excise and Service Tax, Sri. Rajnish Mehta, Exe. Director, HPCL, Sri.Prasad K.Panicker,

model in promotion of bunkering trade and acknowledged that the same is widely discussed and appreciated in the shipping sector in India.

Topics like regulatory perspective of Bunker Quality Control, prospects of LNG bunkering in India, legal issues in bunkering and matters pertaining to

barge operators attended the event.

The Port and regulatory authorities took note of the suggestions and proposals that came up in the conference and assured to ease the procedures for increasing the bunker business in Cochin ■



Celebration of Port Day

Cochin Port Day was celebrated on 26th May 2017 at Samudrika Hall, Willingdon Island in commemoration of entry of first ship into Cochin Harbour.

Best performing Port Users were honoured during the Business Meet held at 2 PM. Shri Pullela Nageswara Rao, IRS, Chief Commissioner of Central Excise and Customs was the Chief Guest and Shri P. Raveendran IRTS, Chairman, Cochin Port Trust presided. Shri Prakash Iyer, President, Cochin Steamer Agents

Association and Shri A A Abdul Azeez, President, Cochin Customs Brokers' Association were also present.

Shri. P. Raveendran, IRTS, Chairman, Cochin Port Trust was the Chief Guest and Sri. A.V. Ramana, Dy.Chairman the Guest of Honour during the Commemorative meeting at 4 pm. The outstanding performers among the employees of the Port were awarded. Trustees of Cochin Port Trust Board- Shri. Pullela Nageswara Rao, IRS, Shri. Ajithkumar Sukumaran

(Principal Officer, MMD), Capt. Varghese Mathew, NOIC, Kerala, Shri. Vijayakumar KK, Shri. S. Shankar, Shri. Rishi Palpu & Shri. Saji S. and Smt. Gowri S Nair, Secretary & Shri G Vaidyanathan, Chief Engineer of Cochin Port spoke on the occasion.

This was followed by entertainment programme presented by employees and their family members.

MV Kavaratti, the ship which was open to public, was visited by thousands of general public ■



Cultural programme by employees

Public visit to passenger vessel MV Kavaratti



Award winners from the Trade with Chairman, Dy. Chairman and Trustees of Cochin Port Trust

Visit of Ambassador of India to Maldives

Shri Akhilesh Mishra, Ambassador of India to Maldives visited Cochin Port and held discussions with Shri A V Ramana, Dy. Chairman and senior officers of the Port on 28th April 2017 ■



Visit of Director General, DGFASLI



Dr. Avneesh Singh, DG, D & CIDS and Shri. B. N. Jha, Director (Safety), Directorate General Factory Advice Service & Labour Institutes visited Cochin Port on 28th April, 2017 and held discussions with Shri. A.V. Ramana, Dy. Chairman and senior officers of the Port ■



Maiden call of Majestic Princess

Shri P. Raveendran, Chairman and captain of cruise vessel Majestic Princess exchanged plaques on the maiden call of Majestic Princess to Cochin on 10th June 2017 ■



Visit of Mayor of Cochin

Smt. Saumini Jain, Mayor of Cochin Corporation visited Cochin Port on 5th May, 2017 and held discussions with Shri. A.V. Ramana, Dy. Chairman and senior officers of the Port ■



Visit of Parliamentary Standing Committees



The Department related Parliamentary Standing Committee on Transport Tourism and Culture held discussions with Ministry of Shipping, Cochin Port Trust, Chennai Port Trust, VOC Port Trust and NMPT at Cochin on 9th June, 2017 ■



The Department related Parliamentary Standing Committee on Home Affairs headed by Hon'ble MP Shri P. Chidambaram visited Cochin Port on 27th April 2017 and held discussions with Ministry of Shipping and Cochin Port Trust ■



Immigration Office opened at ICTT, Vallarpadam



The long standing demand of the shipping fraternity, particularly that of the vessel operators, was fulfilled by opening of a Seaport Immigration Office at International Container Transshipment Terminal, Vallarpadam.

On an average, about 60 ships visit ICTT Vallarpadam in a month and consequently, the Immigration Department had to make approx 120 trips each month to cater to their duties. Till opening of this office, for the boarding formalities for every ship, officers from Immigration Office at Willingdon Island had to travel a long

way to ICTT, encountering heavy city traffic.

Cochin Port Trust along with the operator of the Terminal, IGTPL took proactive steps in identifying and setting up of this facility with excellent support and sponsorship from Cochin Steamer Agents' Association.

The new office facility would be a big relief to the Immigration Department as this would save a lot of their journey time for performing duties, thus enhancing their role and providing better and timely discharge of formalities which is

conducive to the Government's "Ease of Doing Business" policy. This would also help in quicker turnaround of vessels calling at the ICTT, thereby pushing up overall utilisation and efficiency.

The office was inaugurated on 3rd May 2017 by Shri Sethu Raman, IPS, FRRO, in the presence of Shri Goutam Gupta, Traffic Manager, Capt. Gouri Prasad Biswal, Deputy Conservator and Shri Jimmy Gerooge, Sr. Dy. Traffic Manager of Cochin Port Trust, Shri Jibu Itty, CEO, DP World-Cochin, Shri Raghu Jairam (CCBA) and Shri Abdul Azeez, President, Cochin Customs Brokers' Association.

Shri Prakash Iyer, President, Cochin Steamer Agents' Association welcomed the gathering and Ms. Rekha Nair, Chief Immigration Officer, Seaport Cochin, thanked all those who supported the move and assured full support to vessel handling agents/crews and the terminal for smooth operation.

The Cochin Steamer Agents' Association thanked the Hon'ble Minister of Shipping and Road Transport for his leadership and support for making the ports trade friendly towards improving the level of Ease of Doing Business in India ■

Meeting with Stakeholders



A Meeting of operators of Tank Farm and other stakeholders was held on 5th April 2017 for establishing tank farms at Puthuvypeen SEZ, Cochin Port for non-LPG cargo.

Go Live of File & Tapal Tracking System



The Digital Document Filing System (DDFS) was launched by Shri. A.V. Ramana, Dy Chairman on 1st June 2017 by forwarding the first tapal through the online file & tapal tracking software to Smt. Gowri S. Nair, Secretary ■

Celebration of World Environment Day

World Environment Day was observed in Cochin Port on 5th June 2017. A Seminar on 'Connecting People to Nature' was held at the conference hall presided by Shri Noble George, Managing Director of Environmental Services, Kaloor. Shri. A.V. Ramana, Dy. Chairman spoke on the need and importance of sustaining the health of resources of nature. Capt. G.P. Biswal, Dy. Conservator spoke on the occasion. Saplings were planted by the Dy. Chairman, Heads of Department and employees at different locations of the Port ■



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