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Trade Notice No.15 / 2021

Berthing Policy – Performance Norms based Incentive and Penalty Scheme

1. The Tariff Authority for Major Ports (TAMP) vide G. No.520 dated 28.10.2021 has notified the revised 'Performance Norms based Incentive and Penalty Scheme' for cargo operations at Cochin Port for POL Products – HSD, MS and Naphtha – handled at COT, NTB & STB, and Cement handled through Pipelines under Berthing Policy issued by the Ministry of Ports, Shipping and Waterways, Government of India in June, 2016.
2. The following Performance Norms based on productivity per hour in handling are prescribed for the commodities under the Incentive and Penalty Scheme.

Performance Norms

S. No	Cargo Particulars	Productivity Norms
1.	POL Products – HSD, MS and Naphtha – handled at COT, NTB & STB:	
	(i). HSD	1050 Tonnes / Hour
	(ii). MS	600 Tonnes / Hour
	(iii). Naphtha	750 Tonnes / Hour
2.	Cement handled through Pipelines	230 Tonnes / Hour / Point

3. **Incentive/ Penalty**

- (i) The stipulated time for a vessel's stay at berth will be calculated based on the stipulated performance norms as mentioned above.
- (ii) (a) Time required for pre-commencement and post completion formalities shall be considered as 6 hours.
(b) For vessels carrying multiple POL products, additional two hours for each additional grade of cargo shall be considered for pre commencement and post completion formalities.
- (iii) For ships handling multiple commodities, the 'Normative Berth Hours will be computed as under:
(a) For the time of single commodity handling- Performance norm applicable for the commodity.
(b) For the time of concurrent handling of multiple commodities - Sum of the Performance norms applicable for the commodities handled simultaneously.

- (iv) For failure or success in achieving the stipulated time at berth, penalty / incentive will be applicable as tabulated below:

S. No.	Penalty for actual berth hours exceeding the normative hours		Incentive (for Berth Hours saved)	
	Actual working period of the ship (time between berthing at the working berth till completion of vessel's operation)	Penalty	Actual working period of the ship (time between berthing at the working berth till completion of vessel's operation)	Incentive
1	Within 5% of the stipulated time	Nil	Within 5% of the stipulated time	Nil
2	More than 5% to 15% of the stipulated time	1.0 x Berth Hire	Lower beyond 5% to 15% of the stipulated time	0.5 x Berth Hire
3	More than 15% of the stipulated time	2.0 x Berth Hire	Lower Beyond 15% of the stipulated time	1.0 x Berth Hire

- (v). Penalty prescribed in the above table will be levied for additional hour (i.e., Actual hours – Normative Hours) taken to complete the ship's cargo operation. Incentive will be payable for every additional hour saved i.e. Normative Hour – Actual hour.
- (vi). In computing actual performance achieved by each ship for the purpose of calculating penalty / incentive, stoppage of operation on account of the following are to be excluded:
- Any stay of ships waiting for tide, draft, etc. for safe sailing as certified by the Deputy Conservator.
 - Any delay in sailing of the ship due to the Port including late supply of pilot and unavailability of tug.
 - Weather related stoppages and delays.
 - Stoppages and delays due to shifting of vessels
 - Any extended stay of the ship for bunkers, repair, etc. authorized by the Port.
 - Time consumed for draft surveys upto maximum period of 30 minutes
 - Break-down / non-availability of port provided equipment at berth.

4. The revised 'Performance Norms based Incentive and Penalty Scheme' specified above will be effective from 27.11.2021, after the expiry of 30 days from the date of notification of the Scheme on 28.10.2021 in the Gazette of India, and will remain valid for one year. The copy of the scheme, issued vide G. No.520 dated 28.10.2021 by the Tariff Authority for Major Ports, has been hosted in the Port's website for reference.


 11.11.2021
TRAFFIC MANAGER

To

- BPCL/ IOCL/ HPCL
- Ambuja Cements/ UltraTech Cements/ Zuari Cements/ Penna Cements

Copy to: The Deputy Conservator/FA&CAO

Sr.DD (EDP) for hosting the Trade Notice on official website.

Hindi Section - for translation